

EHR – Success or Failure?



“PBSI has enabled us to be much more efficient with our time. In a little over two months, we have done away with all dictation and are chartless. This is ahead of my goal of three months. People, like your trainers and support staff, are what set PBSI apart from the competition.”

–Tim Stevenson, Helping Hands Pediatrics

Why do PBSI–EHR clients “succeed” where other EHR's fail?

**Choose software from the company that 700+ of your physician friends are all bragging about!
Have you seen PBSI–EHR lately?**

- ✓ Software alone is not enough.
- ✓ EHR implementation must consider human nature.
- ✓ Clients succeed with partners who care.
- ✓ 50% of failed EHR’s cite lack of adequate training as their #1 reason for failing.
- ✓ PBSI’s trainers are there from start to finish providing a minimum of 20 days onsite training.



Other EHR's

- ✓ Excellent software
- ✓ Clinical template library
- Redundant, generic clinical documentation
- Letters to other doctors, pages of excessive info
- Limited local support
- On your own training (CD's & support calls)
- Providers turned into data entry techs
- Vendor longevity
- No technology support
- Absence of followup

PBSI–EHR

- ✓ Excellent software.
- ✓ Clinical template library.
- ✓ Initial EHR templates built by PBSI from your existing forms.
- ✓ Customized progress note sequence and content – make it sound like you.
- ✓ Selectable outbound letter content – include what you want in 1–2 pages.
- ✓ Local experienced staff, ready to help when you really need it.
- ✓ 50 employees – 37 have 5+ years tenure, of them 27 have 10+ years with PBSI.
- ✓ One local vendor, one call, for software and hardware support.
- ✓ Onsite work flow planning – who, what, and when of clinical data entries.
- ✓ PBSI will not let any practice fail. 20 days of onsite training, minimum.
- ✓ Create templates for *repetitive* cases, *common* problems, & *typical* assessments/plans.
- ✓ Handwrite to text on-screen technology, embedded throughout your progress note.
- ✓ Speak to text, Dragon Medical® integrated into PBSI–EHR.
- ✓ PBSI will be here – 28 years in business – 28 years of profits.
- ✓ PBSI client satisfaction rating is 95+%.
- ✓ No need to ever hire IT support staff with PBSI as your partner.
- ✓ For any practice, the plan for success can get mired in unexpected issues. When the unexpected happens, and you *really* need some expertise, who can you call?

To schedule a free product demonstration, contact PBSI Sales, (800) 626-2306



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“Helping clients achieve success – since 1983”