



**Decision Support Tools**

**U/SQL® - Makes your data accessible**

U/SQL (Universal Structured Query Language) serves as the GATEWAY TO YOUR PROFIT MANAGER DATA.

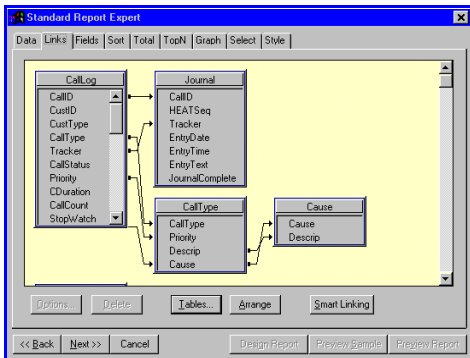
- Export Profit Manager data quickly and easily
- Import data directly into:
  - MS Excel® spreadsheets
  - MS Access® databases
  - Your Internet web pages
  - Any ODBC (Open Data Base Connectivity) compliant software
- Combine PBSI data with other data

**Crystal Reports® - An expert learning tool**

Crystal Reports is a Windows® based PC desktop report tool that can turn your Profit Manager data INTO DECISIONS.

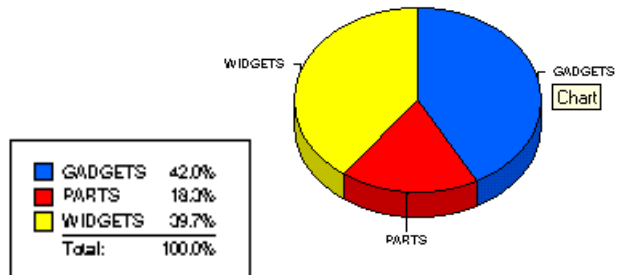
- Create custom reports with drill-down options
- Create graphs & charts for visual decision clarity
- Access Profit Manager data - online, anytime
- Perform record and field selection, custom totaling
- Link multiple files from different ODBC sources
- Sort records, create “smart” sub-reports
- Easily export data to other programs
- E-mail reports - automate the date & time

**Profit Manager Data + Crystal Reports + U/SQL = Powerful Decision-Making Tools**



**Link your Profit Manager data**

**Sales by Product Line - Last 12 Months**



**Sales by Product Line - Most Recent 12 Months**

<u>Pr.Line Description</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Last 12</u>
GADGETS	41,110	37,884	35,221	90,232	84,701	83,858	86,105	112,238	104,938	108,319	97,944	133,471	1,016,022
PARTS	2,541	4,511	3,322	7,956	11,011	10,234	10,328	21,723	7,215	8,574	8,262	8,960	104,638
WIDGETS	16,441	19,755	17,114	29,978	24,323	30,523	34,881	73,066	35,675	53,941	46,831	53,219	435,748
<b>Grand Total:</b>	<b>60,093</b>	<b>55,657</b>	<b>62,151</b>	<b>128,166</b>	<b>120,035</b>	<b>124,615</b>	<b>131,314</b>	<b>207,027</b>	<b>147,829</b>	<b>170,835</b>	<b>153,037</b>	<b>195,651</b>	<b>1,556,408</b>